



# RECRUITMENT AS A SERVICE

# INTRODUCTIONS



With over 20 years of experience, The HS Team has established itself as a top player in the tech recruitment industry. Our dynamic approach and vast network of connections allow us to cater to a diverse clientele, ranging from small startups to multinational corporations. Our success lies in our ability to identify and present the most talented individuals, using our expertise, dependability, and finesse.



**PROFESSIONAL**



**RELIABLE**



**MODERN**



**EXPERIENCED**





# A NEW WAY OF HIRING

Much like you, we've found ourselves wondering if there's another way - a *better* way - of carrying out recruitment. We are always thinking about how we can make our clients' lives easier and, so, we are proud to present:

## **RECRUITMENT AS A SERVICE**

We're getting rid of the unpredictable and expensive costs; we're removing the stress of finding room in the budget; and we're streamlining the recruitment process - all with a more cost-effective cherry on top!

## **RAAS IS SIMPLE**

- **One price paid monthly over 12 months or up-front for a 10% discount**
- **Choose from three plans designed to suit your hiring needs - each with a set number of vacancy credits which do not expire**
- **Recruit as normal, safe in the knowledge that there are no hidden recruitment fees and that our services are being paid for in a spread-out and budget-friendly way!**

# THE THREE PLANS

01

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3 VACANCY CREDITS  
\$54,000 TOTAL COST  
\$4500/MONTH  
COST PER HIRE: \$18,000  
TOTAL AVG. SAVING: \$21,000\*

02

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6 VACANCY CREDITS  
\$90,000 TOTAL COST  
\$7500/MONTH  
COST PER HIRE: \$15,000  
TOTAL AVG. SAVING: \$60,000\*

03

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10 VACANCY CREDITS  
\$120,000 TOTAL COST  
\$10,000/MONTH  
COST PER HIRE: \$12,000  
TOTAL AVG. SAVING: \$130,000\*

**VACANCY CREDITS DO NOT EXPIRE SO CAN BE USED WHENEVER - WITHIN OR OUTSIDE OF THE 12-MONTH PAYMENT PERIOD. ALL PLANS CAN ALSO BE PAID FULLY UP-FRONT FOR A 10% DISCOUNT.**

\*USING A \$100,000 BASE SALARY EXAMPLE AND AN AVERAGE RECRUITER FEE OF 25%

# IT IS BROKE. TIME TO FIX IT.

## Contingency Recruitment is:

- expensive
- full of unpredictable costs
- hard to budget for
- associated with large, faceless agencies
- often unreliable
- lacking in regular communication
- an influx of unsuitable candidates
- time-consuming

## Recruitment as a Service is:

- significantly cheaper
- budget-friendly and predictable
- no nasty surprises
- enabling us to act as your partners in a consultative form
- a reliable service where everyone has a vested interest in your hiring success
- worry-free

## WE CAN SAVE YOU MONEY

### IF YOU HIRE THREE ACCOUNT EXECUTIVES THROUGH A CONTINGENT RECRUITER:



### IF YOU HIRE THREE ACCOUNT EXECUTIVES ON RAAS PLAN 1 WITH THE HS TEAM:





# FUTURE PROOF

We understand that not all plans go as expected, and hiring staff is probably one of the best examples of this in action.

To better combat this issue, we also offer an optional 'insurance' plan which ensures you are covered for when that new hire wasn't quite who you thought they were. Whether someone leaves for personal reasons or is asked to leave for any number of professional ones, we can give you a free replacement to ensure it's plain sailing. No questions asked.

**All plans come as standard with a free replacement if the new hire leaves within the first three months of their start date.**

However, this can be extended to six or twelve months for a small fee per candidate in your plan:

**6 months insurance: \$1500/candidate**  
**12 months insurance: \$2750/candidate**

Put into the context of our three plans, the costs work out as follows:

**Plan 1:**

6 months insurance: \$4500 total  
12 months insurance: \$8250 total

**Plan 2:**

6 months insurance: \$9000 total  
12 months insurance: \$16,500 total

**Plan 3:**

6 months insurance: \$15,000 total  
12 months insurance: \$27,500 total

All insurance costs are in addition to your plan and will be added to your monthly price. The insurance plans are also eligible for the 10% discount if paid up-front.



# LET'S CHAT?



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